

AvidBeam Profile

Dec. 2017

Legal Notices and Disclaimers



- This document contains sensitive information about AvidBeam business and should remain confidential between partner and AvidBeam.
- The customer and product information are speculative and based on best effort estimate from company potential and past performance. This information holds for a limited amount of time and may change due to change in the industry or ecosystem.
- This document provides no licenses, equity, warrants or financial commitment on either party and is furnished in confidence to partner based on their request
- > AvidBeam reserves the right to review this information and readjust at any time, without notice.
- All financial information, products, computer systems, dates, and figures specified are preliminary based on current expectations, and are subject to change without notice
- > This document should provide no liability to either parties whatsoever and is subject to change without notice

Executive Summary



- AvidBeam developed a scalable Video AI toolset that upload, process and analyze thousands of videos efficiently in realtime to extract real-time intelligence information in the blink of an eye
- > AvidBeam serves a wide variety of industries including Automotive, Retail, Surveillance, and Manufacturing.
- Featured in the largest online portal on video surveillance and analytics (IPVM.com). "Ex-Intel Led Team Launches Big Data Video Analytics Startup" <u>https://ipvm.com/reports/avidbeam-overview</u>
- Picked as top 20 surveillance solution providers in the world by CIO Magazine in 2016. <u>http://video-surveillance.cioreview.com/vendor/2016/avidbeam_technologies</u>
- > Established sales channels in the US, China, UAE, Europe & Middle East.
- Executed four projects with Intel on video optimization, video Big Data analytics, Network Function Virtualization with DCG, SSG and IOTG organizations
- Healthy potential pipeline of customers includes US consumers project in collaboration with a US marketing agency, big
 automotive equipment vendors in Europe & US, cloud service providers in China, security authority in Singapore,
 technology parks, malls in Middle East.
- > We are a strategic partner, a preferred vendor and on **Intel Network Builders** list.

AvidBeam at a Glance



- Established in late 2014
- Mostly ex Tech-Giant Intel Corp who understands
 computer vision, cloud, Big Data and product delivery
- Young & fully diverse team with average age ~28, ~
 50% male to female ratio and over 75% with postgraduate degrees
- Perfect tools for automatic video annotation scaling on the cloud with unique value proposition
- Recognized by CIO Review in 2016, 2017 list for the 20 most promising Big Data Startups





A Global Need for Fast Video Processing & Analytics

••••

- > More than 80% of the Global IP traffic is Video based
- Video is commonly collected across many verticals
- A fortune of video data is out there on public & private data centers
- Solutions today lack real-time processing of video content automatically on the cloud
- Solutions today cannot scale to cope with the amount of video content generated on daily basis



Much of the World's data is now Visual, and there is a need for dedicated Video Processing Data Centers to efficiently process and analyze videos

Fast Video Processing & Analytics Challenges





Unstructured video data \rightarrow complex processing

AvidBeam Scalable Video Al Toolset





Saving Video Processing Time

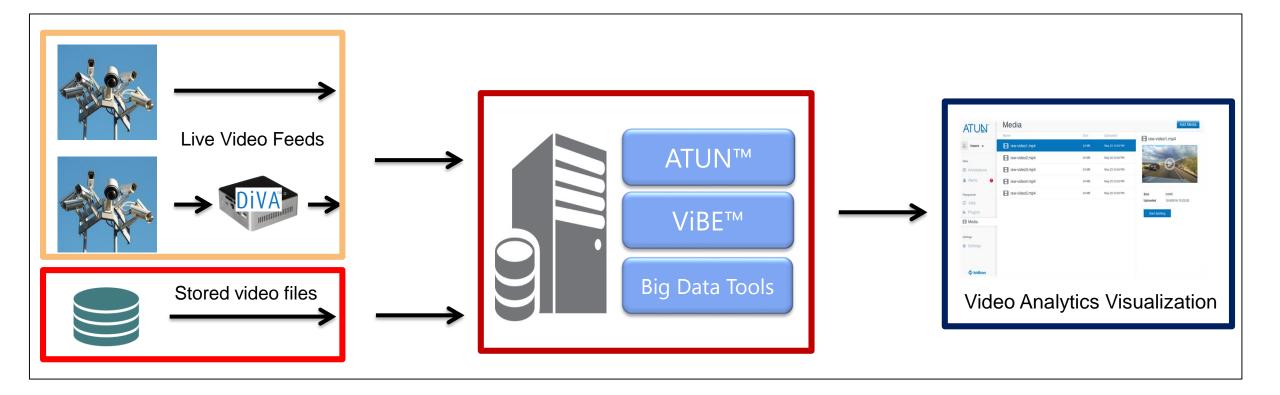




Saving Hardware Resources

Saving Total Cost of Ownership

Upload, Process, and analyze thousands of videos efficiently in real-time to extract real-time intelligence information in the blink of an eye



AvidBeam Video Al Toolset Landscape

A Smart Bitrate optimizer solution

DiVA[™]

ATU₽™

A Scalable Video Big-Data Analytics Platform



Diversified set of computer vision/AI algorithms for Video tagging & annotation



AvidBeam Video Al Toolset Use Cases



Video Summarization





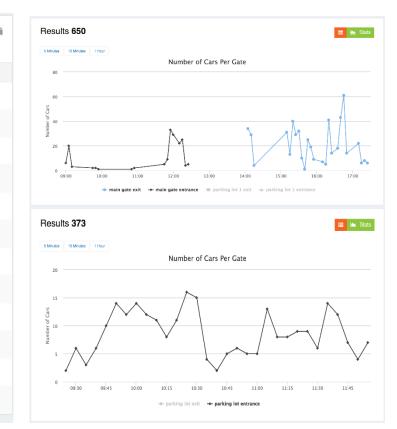
Summarize long video archives to short clips with tags for fast search and after-the-fact rapid event detection

Traffic Flow Monitoring





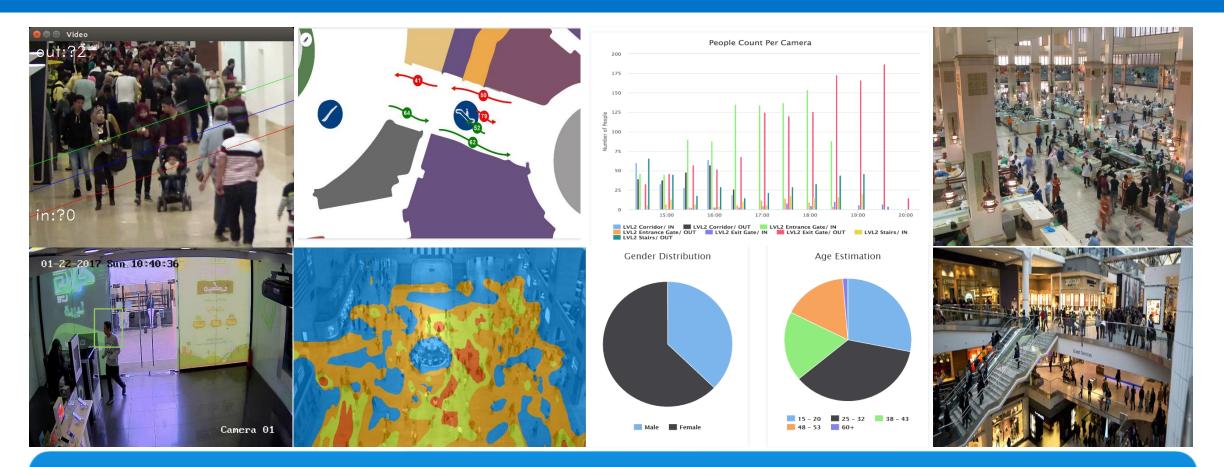
TS				
Plate	Last Seen	Datetime	Duration	Spotted
B33ENR	Main Gate Enterance	23/12/2014 9:00:20 AM	24 min	1
CV04KMZ	Parking Lot 1 Enterance	22/12/2014 9:00:20 AM	2 hours	2
B58IVG	Main Gate Exit	22/12/2014 9:00:20 AM	38 min	1
B426DRG	Main Gate Exit	22/12/2014 9:00:20 AM	1.5 hours	1
B14AAG	Main Gate Enterance	22/12/2014 9:00:20 AM	23 min	2
P5004RH	Parking Lot 2 Exit	22/12/2014 9:00:20 AM	10 min	3
B13VPT	Main Gate Exit	22/12/2014 9:00:20 AM	4 hours	1
IF06NCC	Parking Lot 2 Enterance	22/12/2014 9:00:20 AM	12 min	1
PH221VS	Parking Lot 2 Enterance	22/12/2014 9:00:20 AM	55 min	3
B777AHD	Main Gate Enterance	22/12/2014 9:00:20 AM	32 min	2
VL06VPL	Parking Lot Exit	22/12/2014 9:00:20 AM	1 hour	2
TR98RNI	Main Gate Exit	22/12/2014 9:00:20 AM	23 min	2



Monitors Real-time traffic movement to provide vehicle's tracking history, traffic statistics, trending, and forecasting

Large Malls Retail Analytics

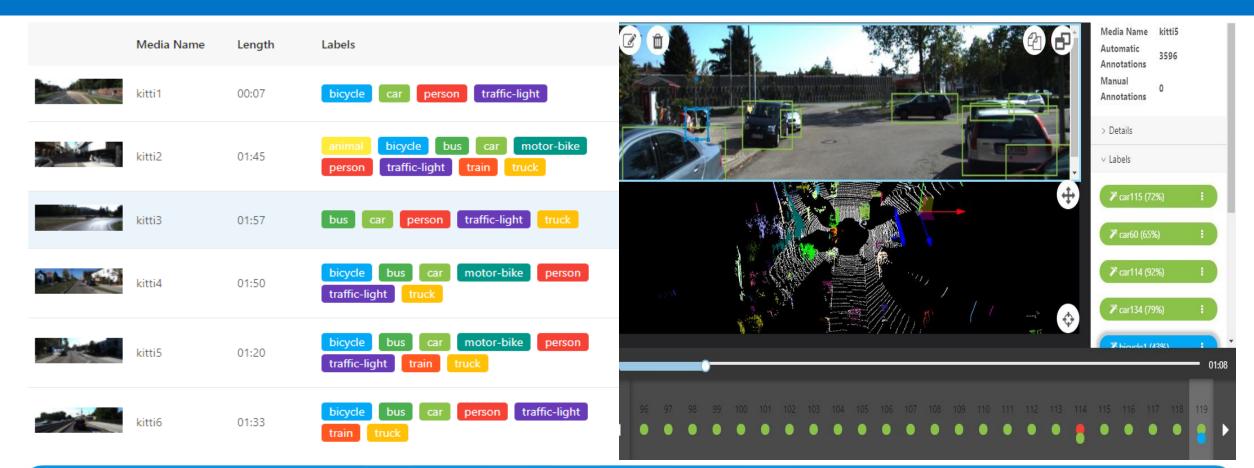




Real-Time insights to reflect Retail shop/Mall occupancy with predictive analytics for better retail/mall operations management

Autonomous Vehicles Ground Truth Labeling

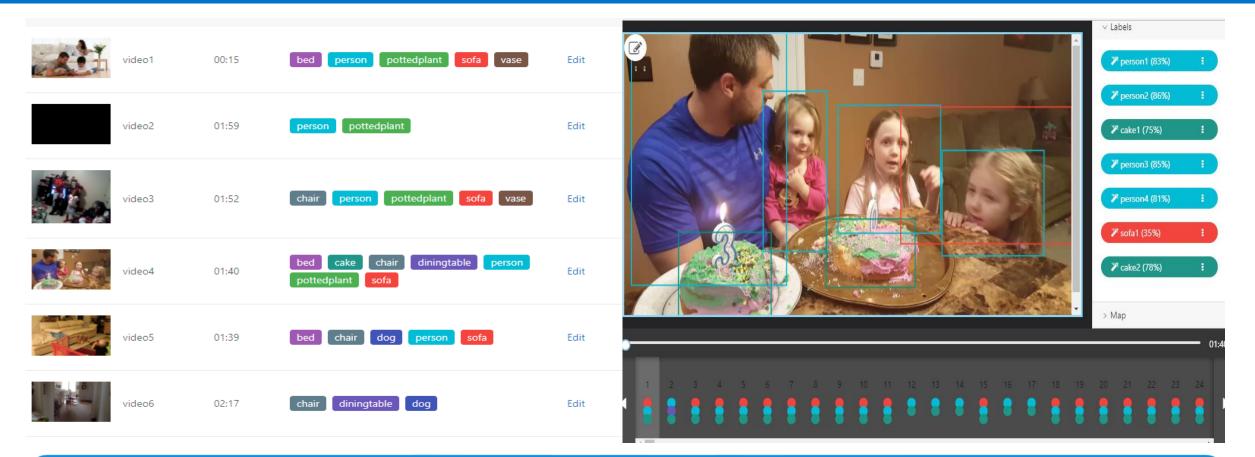




Building video-processing data-center/Cloud that can tag, annotate, classify, and search thousands of video/LiDAR info for ADAS testing

Memories Capturing System





Effortlessly Captures precious life moments in the home and furnishes in a digital Album using home-installed cameras which will automatically upload home videos

Assembly Lines Monitoring in Large Scale Manufacturing





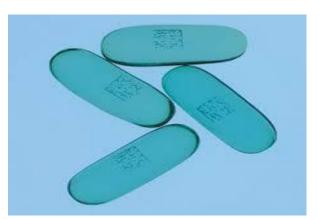
Reduce Defects





Increase yield

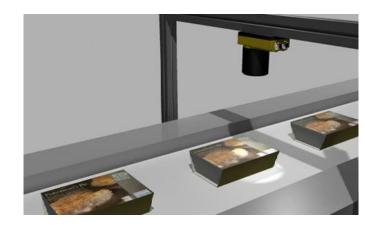
Ensure compliance with standards



ATUN

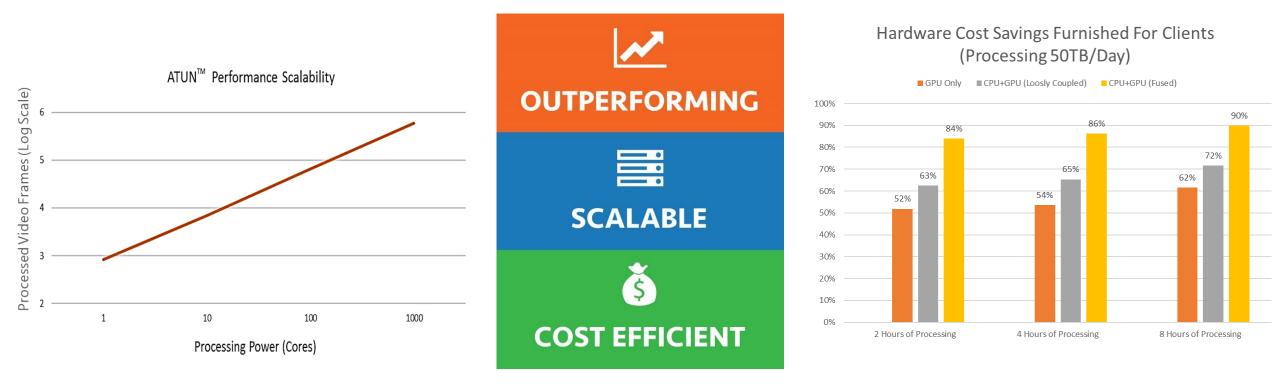
Real-time monitoring of Manufacturing Assembly Lines

Track parts and products



AvidBeam Value Proposition





Unlike traditional existing video processing tools; AvidBeam's ATUN Scales linearly to accommodate all available processing resources, and that saves at least 30% of the solution cost to AvidBeam's Clients



The Team



AvidBeam C- Level Management Team







Hani Elgebaly, Ph.D., Founder & CEO

Before Founding AvidBeam, Hani had been with Intel for 19 years where he oversaw video, voice & wireless R&D activities at Intel in the US, India and recently in the Middle East. He coauthored 50+ patents and delivered many video related Intel products.



Mohamed Rehan, Ph.D. Chief Technology Officer

Mohamed has been involved in Multimedia R&D for more than 20 years. Dr. Rehan was a senior scientist at Intel. Prior to Intel, Mohamed worked as a Principal Engineer at Broadcom-Canada video team. He also worked at Nokia Mobile Software team where he was involved in the development of Multimedia apps such as Image viewer, camera, and video player for Nokia phones.



Hossam Samy, MBA Chief Operation Officer

Hossam has 15+ years of experience at senior marketing and business development positions at Intel, Huawei & Motorola. He participated in many ICT projects in Africa & Middle East, and closed strategic business deals with key telecom operators, ICT vendors and governments throughout his posts.



Michael Gutmann, MS Chief Strategy Officer

Michael has worked on PC, Internet and digital multimedia technologies for over thirty years. For twenty years, he was director, senior manager and software architect at Intel Corporation, contributing to Videoconferencing and IP Telephony strategy and IP products that foreshadowed their ubiquitous deployment today. He is the coauthor of 10 patents. posts.



AvidBeam Online Demos





AvidBeam ADAS Annotation Solution

https://youtu.be/tOP-PQkrXMw

• Intel Developers Forum 2016 @

Demos & Blogs

https://www.youtube.com/watch?v=cQdqeYbMLZg&feature=youtu.be

 You will also find a blog on scaling computer vision algorithms @ <u>https://www.linkedin.com/pulse/scaling-computer-vision-applications-cloud-michael-gutmann?trk=prof-post</u>

Watch More @ AvidBeam YouTube Channel





- AvidBeam unlocks the power of big data by leveraging machine learning as a fundamental tool that delivers scalable deep learning techniques to the detection and recognition process.
- Serves a wide variety of industries including Automotive, Retail, Surveillance, Large-Scale Manufacturing, and Medical.
- > Healthy potential pipeline, and getting good market traction

Thank you



<u>www.avidbeam.com</u> info@avidbeam.com



